

01 / Who is Nakisa?

Nakisa is a cloud-native, AI-first software provider for enterprise HR, finance, and real estate teams. For over 20 years, we’ve supported Fortune 1000 companies and global enterprises in driving strategic initiatives and automating operations, enabling over 6.6 million users across 1,100+ organizations in 135 countries.



Trusted by the Fortune 1000

DANONE	AIRBUS	3M
STATE STREET	Canada	DANONE
PUMA	ABInBev	BUNGE
Telkom	Nestlé	Standard Bank
ExxonMobil	Baker Hughes	L'ORÉAL
VOLVO	DELTA	bp
tc • TRANSCONTINENTAL	AIB	ADM
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02 / Introducing the Nakisa Decision Intelligence (NDI) Platform

Serving global organizations with complex needs, Nakisa has built an enterprise-grade AI platform that transforms complex data into strategic insights and guided actions, all through natural language prompts.

Embedded across our HR, real estate, and finance solutions, it turns decision-making into a driver of growth and competitive advantage, empowering leaders to confidently steer organizational transformation, outpace change, and deliver impact across M&A, rapid scaling, portfolio optimization, and complex business pivots.



Nakisa Workforce Planning Portfolio



Nakisa IWMS Portfolio



Nakisa Accounting Portfolio



Nakisa HR Core



Nakisa Finance Core



Nakisa Decision Intelligence Platform

✦ Nakisa Agentic AI

✦ Nakisa Agentic Tools

✦ Nakisa Multi-Model AI Core



Nakisa Open Cloud Platform

– SSO, SOC1 & 2 Type II, ITGC, ISO

– Cross-product analytics & reporting

– Nakisa Dev Extension

– API and event services

– Bidirectional ERP integrations

SAP

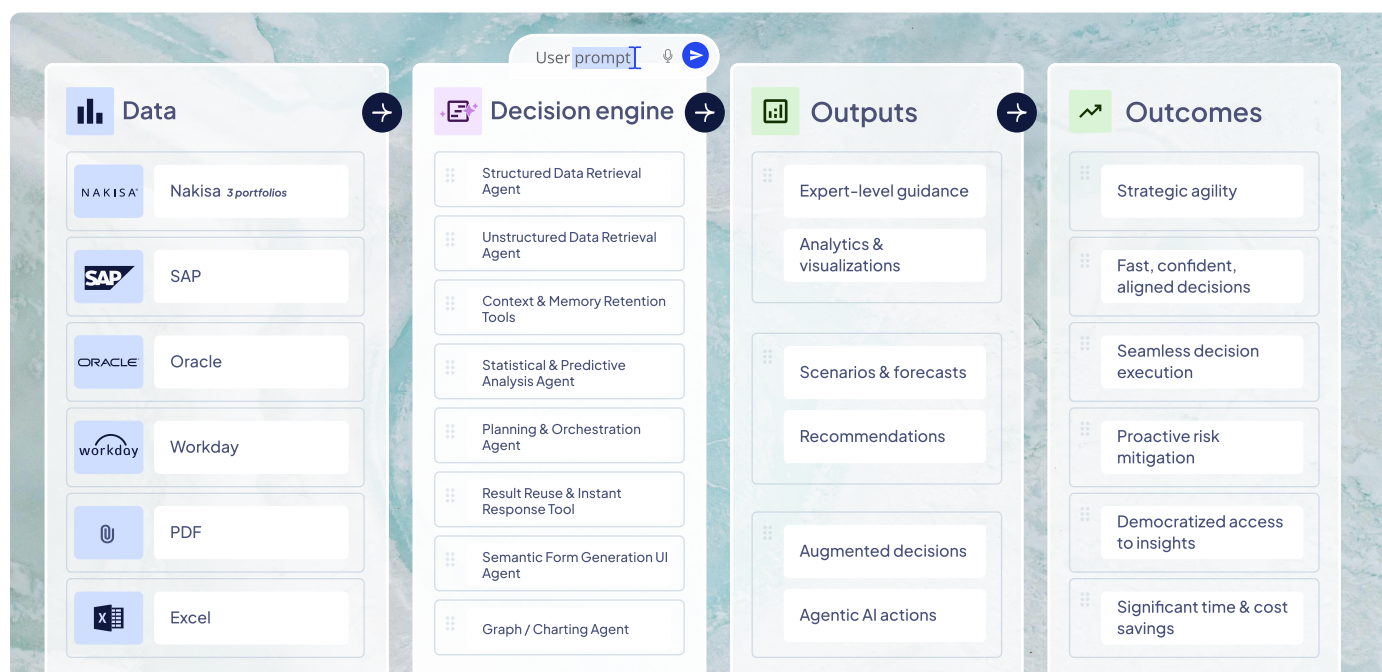
ORACLE

workday

03 / How Nakisa Decision Intelligence works

Follow a few simple steps, using natural language prompts, to transform complex data into actionable insights and timely, confident actions.

- 01 Select your dataset**, including multiple data sources such as ERPs, HCMs, Nakisa products, company policies, market data, and ad-hoc files.
- 02 NDI unifies and interprets the data** in real time, automatically building contextual relationships, no training required.
- 03 Optionally, add specific instructions** to guide NDI's analysis.
- 04 Ask questions** in natural language (text or voice) or choose from smart prompts generated from your data.
- 05 Receive actionable insights**, grounded in your business and industry data. Quickly uncover trends, outliers, and root causes.
- 06 Generate forecasts**, predict future trends and outcomes.
- 07 Test what-if scenarios** and evaluate and compare potential impacts side-by-side.
- 08 Receive guided recommendations** for the best course of action, backed by clear rationale.
- 09 Automate workflows and routine tasks** with Nakisa AI agents for consistent, efficient decision execution.



04 / See examples of use cases for your team



HR, org design, & workforce planning

- Organizational structure, hierarchy & positions
- Organizational resilience & agility
- Strategic change & transformation
- Skills demand & capability gaps
- Critical roles, talent pipeline, & succession planning
- Organizational costs & financial alignment
- Short-term & long-term workforce planning



Capital projects, real estate, & facility

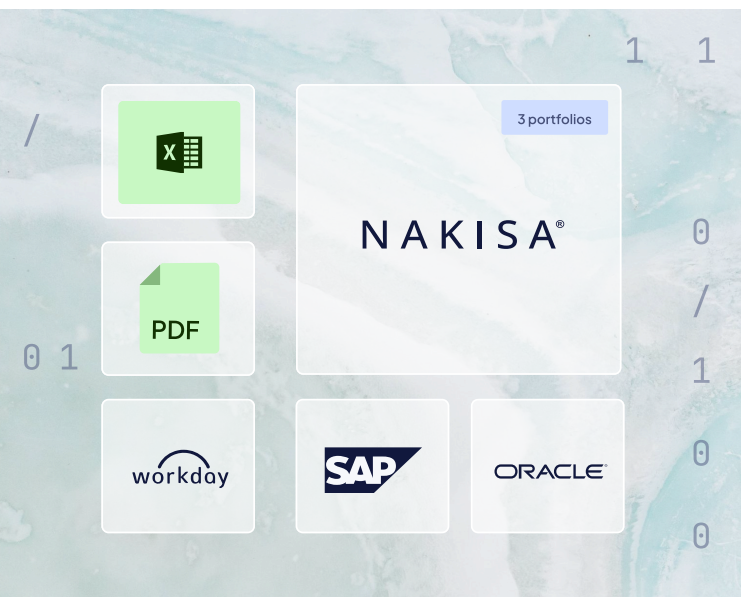
- Location & geographic insights
- Financial performance & cost management
- Strategic growth and risk management
- Capital projects & investment prioritization
- Operational efficiency & space optimization
- Sustainability & emissions management
- Work order efficiency & vendor management



Finance & accounting

- Work order efficiency & vendor management
- Financial forecasting & scenario modeling
- Lease event tracking & recalculation
- Capital project investment analysis and budget control
- Financial reporting and disclosure automation
- Financial data validation and reconciliation

05 / Unlocking business value with Nakisa Decision Intelligence



01

Transforms complex data into clarity

It unifies vast amounts of structured and unstructured data in real time from core internal systems and external sources into a single, secure, and scalable platform. NDI goes beyond aggregation by instantly recognizing relationships within your data and aligning them to your unique business frameworks. Unlike other solutions, Nakisa is data-agnostic, requires no human-led training or advanced setup, adapts to new data, and delivers consistent quality, accelerating time-to-value.

The result: a holistic, secure view of all relevant data, transformed into context-rich intelligence you can act on.

02

Acts as your strategic advisor

Ask complex questions and instantly receive expert recommendations informed by your business context and industry knowledge. Use predefined, context-aware questions and follow-up prompts that adapt to your needs, guiding you toward smarter, faster decisions. This transforms simple questions into deep discoveries, surfacing insights that would otherwise remain hidden within your data.

The result: intelligent guidance at scale, every day, without the delays, costs, or dependency on advisors.

What is the predicted total cost of each region if growth continues, including workforce, lease obligations, and key operational expenses, and how does each scenario impact profitability and resource allocation?

Nakisa Decision Intelligence

Great! To estimate the predicted total cost for each region and understand the impact on profitability and resource allocation, we can model multiple scenarios based on growth assumptions. Here's what we need to define first:

- 1. Headcount growth:** What growth rate should we assume for workforce in each region?
- 2. Lease obligations:** Confirm if lease costs are fixed or should be projected at a typical annual increase rate (e.g., 3%).
- 3. Operational Scope:** Clarify which operational expense categories to include (e.g., utilities, maintenance, travel).
- 4. Time Horizon:** Define the forecast period (e.g., 1 year, 3 years) and frequency (monthly, quarterly).
- 5. Revenue/profitability targets:** Do you have specific targets for each region, or should we use default projections?

If you'd like, I can set up a simple form to input or adjust these assumptions so you can instantly compare scenarios and make informed decisions. Would you like me to do that?

Set up a form for inputting assumptions

Ask anything



03

Analyzes, simulates, and forecasts

It analyzes vast internal and external data and applies advanced AI to bring clarity to your most critical business questions. NDI doesn't stop at answers; it explains why key events occur, simulates multiple scenarios so you can weigh potential outcomes, and forecasts trends to anticipate risks and seize opportunities, all paired with live interactive visualizations. Using natural language prompts and requiring no technical skills, it democratizes access to insights across your organization.

The result: a continuous cycle of analysis that enables you to stay ahead, turning complexity into actionable foresight.

What is the predicted total cost of each region if growth continues, including workforce, lease obligations, and key operational expenses, and how does each scenario impact profitability and resource allocation?

Nakisa Decision Intelligence

Great! Let's define the scenarios and growth assumptions. To provide a predicted total cost (workforce, lease, and operational expenses) for each region and analyze profitability & resource allocation impact, could you specify the following:

1. What growth rate should we assume for headcount and operational expenses in each region?
2. Are there set lease obligations per region or should I assume a typical annual increase (e.g., 3%)?
3. Do you want specific profitability targets or use default revenue assumptions?

If you'd like I can present a simple form to enter or adjust these assumptions, so we can run scenario comparisons easily. Would you like to proceed that way way?

Show me a cost prediction form for entering scenario assumptions

Just use example numbers to illustrate the analysis

Focus only on workforce cost growth by region for now

Show how costs compare to hypothetical revenue targets

Ask anything



Visualization

Estimated total costs by region and cost type



Table results

Region	Year	Workforce (billions)	Lease (billions)	Operational (billions)
A	2025	50	20	30

Guides decisive action

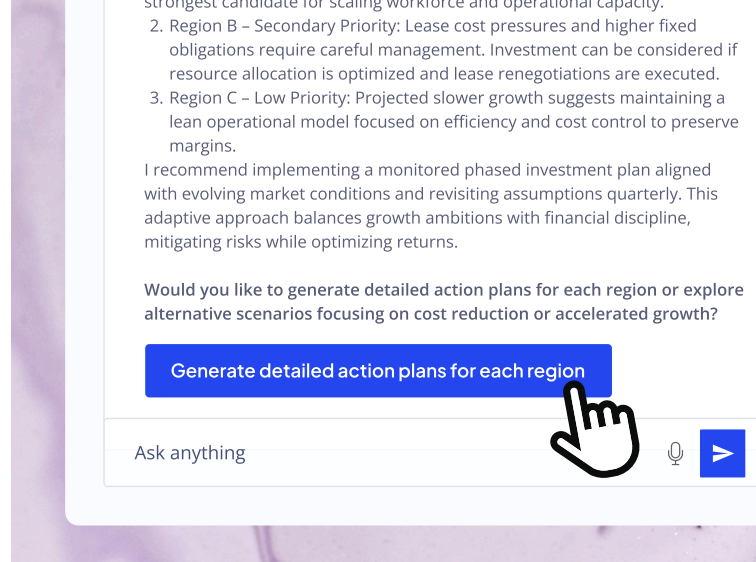
It goes beyond insight generation by actively guiding users toward the next best steps. NDI translates complex analysis and scenario modeling into tailored, data-backed recommendations, suggests prioritized actions, and provides rationale.

The result: proactive guidance that transforms analytics from static reports into dynamic decision-making support, eliminating uncertainty and boosting business agility.



06 / What sets Nakisa apart?

- ✓ **Enterprise-grade secure**, GDPR-ready, SOC 1 Type II, SOC 2 Type II, and ISO compliant, with full ITGC control, RBAC, and multi-level approvals; client data never leaves Nakisa and is not used to train or fine-tune third-party AI models.
- ✓ **Decision intelligence, not dashboards**, beyond charts, guiding tailored, expert-level decisions and automating workflows with Nakisa AI agents.
- ✓ **Enterprise-grade scalability** with large dataset consolidation and no record limits.
- ✓ **Domain-specific excellence**, data-agnostic, no human-led training required, dynamic adaptation to new data, consistent quality, no hallucination.
- ✓ **Integrated** cross-product and seamless ERP/HCM integration (SAP, Oracle, Workday), and robust APIs.
- ✓ **Natural language querying via text or voice**, ask like an advisor and get instant expert answers.
- ✓ **Client-centric** value advisory team, expert change management, dedicated client success managers, and continuous innovations.



Automates decision execution

It doesn't stop at insights and recommendations; NDI turns decisions into action. By automating workflows and routine tasks and executing strategies through Nakisa AI agents, NDI ensures the recommendations are implemented consistently and efficiently.

The result: accelerated outcomes, reduced manual effort, and measurable impact.



You'll achieve

40% Reduced time-to-decision

90% Enhanced decision accuracy

60x Faster analytics

Explore Nakisa's advantage →