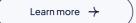
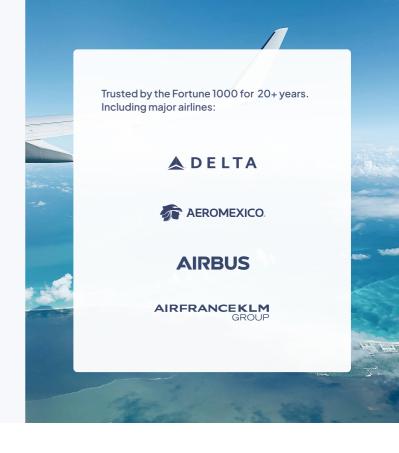
## N A K I S A°

## 01 / What is Nakisa IWMS?

Nakisa delivers an Al-driven, enterprise-grade Integrated Workplace Management System (IWMS), tailored to the needs of major airlines. It helps efficiently execute capital projects, optimize real estate and fleet assets, streamline facility maintenance, and ensure compliance across global operations.





# 02/ Key airline use cases and how Nakisa addresses them

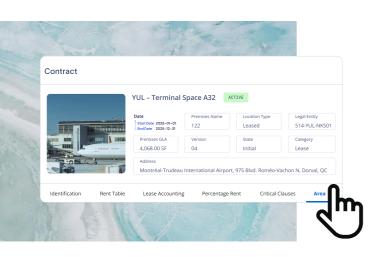
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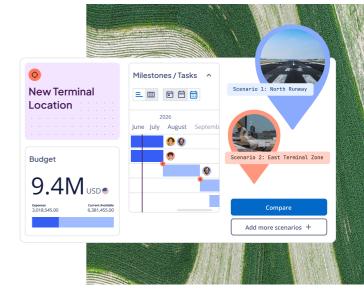
## Site selection for capital projects

Finding the right locations is essential for efficient operations, regulatory compliance, and sustainable growth. From airport infrastructure upgrades to new facility locations, each project demands significant investment, prioritization, and long-term planning.

### Nakisa IWMS offers:

- Financial forecasting, budget allocation, and cost control
- · Advanced site selection with multi-scenario modeling, custom KPIs, and metric scorecard
- Smooth internal and external collaboration through integrated project management tools





02

# Complex rent structures per area type

Airlines deal with a mix of fixed and variable rents across a wide range of area types: baggage zones, lounges, check-in counters, hangars, and retail kiosks. Each area can have different rates, vendors, clauses, and charge structures, which makes cost control and compliance particularly challenging.

#### Nakisa IWMS offers:

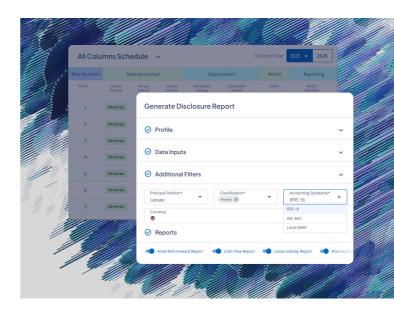
- Flexible multi-area management per location and contract
- · Automated payments across various vendors and currencies
- · Configurable complex calculations for fixed and variable rent

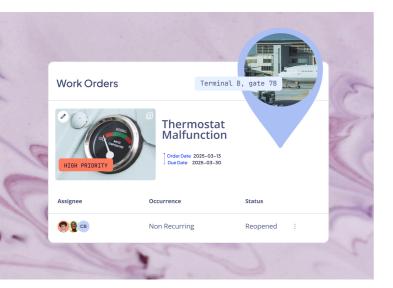
## Fleet and high-value asset accounting

Airlines operate extensive fleets and high-value assets that must meet rigorous accounting and compliance standards. Managing these portfolios across regions with varying regulations, currencies, and lease terms adds substantial complexity and audit risk.

#### Nakisa IWMS offers:

- · Granular asset accounting and depreciation management
- · Seamless integration with lease accounting and financial
- Built-in, parallel IFRS 16 and ASC 842 compliance
- · Support for large-scale capital expenditure management





04

## Assets and parts tracking

Airline operations rely on thousands of interconnected parts, from engines and avionics to landing gear and cabin components. Tracking the condition, availability, and maintenance history of these parts is critical to safety, compliance, and operational continuity.

#### Nakisa offers:

- Complete asset and part inventory management
- Proactive maintenance and timely repair via a robust system of work orders and inspections to extend asset lifespan
- · Real-time visibility to reduce operational delays

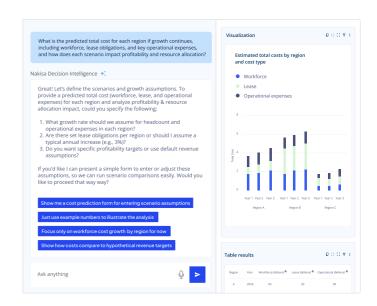
05

### Analytics and decision making

Airlines produce vast amounts of operational, financial, and maintenance data, yet inconsistencies, gaps, and manual reporting can obscure the full picture. This makes it challenging to benchmark performance against the market, delaying strategic decisions and missing opportunities.

#### Nakisa offers:

- · Agentic intelligence that consolidates and interprets data from multiple internal and external sources
- · Robust forecasting and scenario modeling capabilities
- Expert guidance with tailored, actionable recommendations
- · Natural language prompting via text or voice
- · Instant execution through Nakisa Al Agents



# 03 / Why choose Nakisa?

Innovative: continuous Al-first innovation (Al Assistant, Al Agents, agentic decision intelligence), powered by a centralized data hub, cloud-native architecture, and developer extensions

Integrated: cross-product analytics, native bidirectional ERP integration (SAP, Oracle, & Workday), and robust APIs

Secure: GDPR-ready, SOC 1 Type II, SOC 2 Type II, and ISO compliant, with full ITGC control, RBAC, and multi-level approvals

Client-centric: our value advisory team helps understand the current state, recommends best practices, supports expert implementation and change management, and ensures client success



Our clients achieve:

460k

USD/year operational savings (for 2,000 leases)

Time savings during period-end close

97%

Data quality achieved

Explore Nakisa's advantage +

# 04 / Market leaders love Nakisa

# AIRFRANCEKLM GROUP

We tried to find suitable software that could support us in our endeavors. Nakisa's solution was the only one that could support us to work in integrated ways.

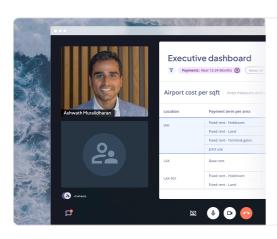
Richard van der Laan, Director of Accounting and Reporting at Air France - KLM

# AEROMEXICO.

"With Delta Air Lines, our main foreign shareholder, it was necessary to comply our monthly financial information with the IFRS 16 standard. Modeling the terms and conditions for aircraft leasing is a challenge, since it involves multiple variables. For this, we required a program with robust capabilities."

Fleet Investments and Assets Manager at Aeromexico

# 05 / Reach out to our value advisory team



## Let's talk!

See more airline use cases in detail and uncover the measurable ROI your organization can achieve.

Book a demo →

Get a free business value consultation  $\rightarrow$